



AP[®] Psychology Practice Exam

From the 2012 Administration

This Practice Exam from the 2012 international administration is provided by the College Board for AP Exam preparation. Teachers are permitted to download the materials and make copies to use with their students in a classroom setting only. To maintain the security of this exam, teachers should collect all materials after their administration and keep them in a secure location.

Exams may **not** be posted on school or personal websites, nor electronically redistributed for any reason. Further distribution of these materials outside of the secure College Board site disadvantages teachers who rely on uncirculated questions for classroom testing. Any additional distribution is in violation of the College Board's copyright policies and may result in the termination of Practice Exam access for your school as well as the removal of access to other online services such as the AP Teacher Community and Online Score Reports.

Contents

Exam Instructions

Student Answer Sheet for the Multiple-Choice Section

Section I: Multiple-Choice Questions

Section II: Free-Response Questions

Multiple-Choice Answer Key

Free-Response Scoring Guidelines

Scoring Worksheet

Note: This publication shows the page numbers that appeared in the *2011–12 AP Exam Instructions* book and in the actual exam. This publication was not repaginated to begin with page 1.

Exam Instructions

The following contains instructions taken from the *2011–12 AP Exam Instructions* book.

AP[®] Psychology Exam

Regularly Scheduled Exam Date: Monday afternoon, May 7, 2012

Late-Testing Exam Date: Friday morning, May 25, 2012

Section I: At a Glance

Total Time:

1 hour, 10 minutes

Number of Questions:

100

Percent of Total Score:

66.6%

Writing Instrument:

Pencil required

Section II: At a Glance

Total Time:

50 minutes

Number of Questions:

2

Percent of Total Score:

33.3%

Writing Instrument:

Pen with black or dark blue ink

Weight:

The questions are weighted equally.

Section I: Multiple Choice Booklet Instructions

Section I of this exam contains 100 multiple-choice questions. Fill in only the circles for numbers 1 through 100 on your answer sheet.

Indicate all of your answers to the multiple-choice questions on the answer sheet. No credit will be given for anything written in this exam booklet, but you may use the booklet for notes or scratch work. After you have decided which of the suggested answers is best, completely fill in the corresponding circle on the answer sheet. Give only one answer to each question. If you change an answer, be sure that the previous mark is erased completely.

Use your time effectively, working as quickly as you can without losing accuracy. Do not spend too much time on any one question. Go on to other questions and come back to the ones you have not answered if you have time. It is not expected that everyone will know the answers to all of the multiple-choice questions.

Your total score on the multiple-choice section is based only on the number of questions answered correctly. Points are not deducted for incorrect answers or unanswered questions.

Section II: Free Response Booklet Instructions

The questions for Section II are printed in this booklet. You may use page 3 to organize your answers and for scratch work, but you must write your answers on the lined pages provided for each question.

Write clearly and legibly. Do not skip lines. Cross out any errors you make; crossed-out work will not be scored.

Manage your time carefully. Divide your time about equally between the two questions. You may proceed freely from one question to the next. You may review your responses if you finish before the end of the exam is announced.

What Proctors Need to Bring to This Exam

- Exam packets
- Answer sheets
- AP Student Packs
- *2011-12 AP Coordinator’s Manual*
- This book — *AP Exam Instructions*
- School Code and Home-School/Self-Study Codes
- Pencil sharpener
- Extra No. 2 pencils with erasers
- Extra pens with black or dark blue ink
- Lined paper
- Stapler
- Watch
- Signs for the door to the testing room
 - “Exam in Progress”
 - “Cell phones are prohibited in the testing room”

SECTION I: Multiple Choice

- **Do not begin the exam instructions below until you have completed the appropriate**
- **General Instructions for your group.**

Make sure you begin the exam at the designated time.

If you are giving the regularly scheduled exam, say:

It is Monday afternoon, May 7, and you will be taking the AP Psychology Exam.

If you are giving the alternate exam for late testing, say:

It is Friday morning, May 25, and you will be taking the AP Psychology Exam.

In a moment, you will open the packet that contains your exam materials. By opening this packet, you agree to all of the AP Program’s policies and procedures outlined in the *2011-12 Bulletin for AP Students and Parents*. You may now remove the shrinkwrap from your exam packet and take out the Section I booklet, but do not open the booklet or the shrinkwrapped Section II materials. Put the white seals aside. . . .

Look at page 1 of your answer sheet and locate the dark blue box near the top right-hand corner that states, “Take the AP Exam label from your Section I booklet and place the label here.” . . .

Now look at the front cover of your exam booklet and locate the AP Exam label near the top left of the cover. . . .

Carefully peel off the AP Exam label and place it on your answer sheet on the dark blue box that we just identified. . . .

Now read the statements on the front cover of Section I and look up when you have finished. . . .

Sign your name and write today’s date. Look up when you have finished. . . .

Now print your full legal name where indicated. Are there any questions? . . .

Turn to the back cover and read it completely. Look up when you have finished. . . .

Are there any questions? . . .

Section I is the multiple-choice portion of the exam. You may never discuss these specific multiple-choice questions at any time in any form with anyone, including your teacher and other students. If you disclose these questions through any means, your AP Exam score will be canceled. Are there any questions? . . .

You must complete the answer sheet using a No. 2 pencil only. Mark all of your responses on your answer sheet, one response per question. Completely fill in the circles. If you need to erase, do so carefully and completely. No credit will be given for anything written in the exam booklet. Scratch paper is not allowed, but you may use the margins or any blank space in the exam booklet for scratch work. Are there any questions? . . .

You have 1 hour and 10 minutes for this section. Open your Section I booklet and begin.



Note Start Time here _____. Note Stop Time here _____. Check that students are marking their answers in pencil on their answer sheets, and that they are not looking at their shrinkwrapped Section II booklets. After 1 hour and 10 minutes, say:

Stop working. Close your booklet and put your answer sheet on your desk, face up. Make sure you have your AP number label and an AP Exam label on page 1 of your answer sheet. I will now collect your answer sheet.

Collect an answer sheet from each student. Check that each answer sheet has an AP number label and an AP Exam label. Then say:

Now you must seal your exam booklet. Remove the white seals from the backing and press one on each area of your exam booklet cover marked "PLACE SEAL HERE." Fold each seal over the back cover. When you have finished, place the booklet on your desk, face up. I will now collect your Section I booklet. . . .

Check that each student has signed the front cover of the sealed Section I booklet. There is a 10-minute break between Sections I and II. When all Section I materials have been collected and accounted for and you are ready for the break, say:

Please listen carefully to these instructions before we take a 10-minute break. Everything you placed under your chair at the beginning of the exam must stay there. Leave your shrinkwrapped Section II packet on your desk during the break. You are not allowed to consult teachers, other students, or textbooks about the exam during the break. You may not make phone calls, send text messages, check email, use a social networking site, or access any electronic or communication device. Remember, you are not allowed to discuss the multiple-choice section of this exam. Failure to adhere to any of these rules could result in cancellation of your score. Are there any questions? . . .



You may begin your break. Testing will resume at _____.

SECTION II: Free Response

After the break, say:

May I have everyone’s attention? Place your Student Pack on your desk. . . .

You may now remove the shrinkwrap from the Section II packet, but do not open the exam booklet until you are told to do so. . . .

Read the bulleted statements on the front cover of the exam booklet. Look up when you have finished. . . .

Now place an AP number label on the shaded box. If you don’t have any AP number labels, write your AP number in the box. Look up when you have finished. . . .

Read the last statement. . . .

Using your pen, print the first, middle and last initials of your legal name in the boxes and print today’s date where indicated. This constitutes your signature and your agreement to the statements on the front cover. . . .

Turn to the back cover and read Item 1 under “Important Identification Information.” Print the first two letters of your last name and the first letter of your first name in the boxes. Look up when you have finished. . . .

In Item 2, print your date of birth in the boxes. . . .

In Item 3, write the school code you printed on the front of your Student Pack in the boxes. . . .

Read Item 4. . . .

Are there any questions? . . .

I need to collect the Student Pack from anyone who will be taking another AP Exam. You may keep it only if you are not taking any other AP Exams this year. If you have no other AP Exams to take, place your Student Pack under your chair now. . . .

While Student Packs are being collected, read the information on the back cover of the exam booklet. Do not open the booklet until you are told to do so. Look up when you have finished. . . .

Collect the Student Packs. Then say:

Are there any questions? . . .

You have 50 minutes to complete Section II. It is suggested that you divide your time equally between the two questions. You are responsible for pacing yourself, and you may proceed freely from one question to the next. You must write your answers in the exam booklet using a pen. If you need

more paper during the exam, raise your hand. At the top of each extra piece of paper you use, be sure to write only your AP number and the number of the question you are working on. Do not write your name. Are there any questions? . . .

You may begin.



Note Start Time here _____. Note Stop Time here _____. Check that students are using pens to write their answers in their exam booklets. After 40 minutes, say:

There are 10 minutes remaining.

After 10 minutes, say:

Stop working and close your exam booklet. Place it on your desk, face up. . . .

If any students used extra paper for the free-response section, have those students staple the extra sheet/s to the first page corresponding to that question in their exam booklets. Then say:

Remain in your seat, without talking, while the exam materials are collected. . . .

Collect a Section II booklet from each student. Check for the following:

- Exam booklet front cover: The student placed an AP number label on the shaded box, and printed his or her initials and today's date.
- Exam booklet back cover: The student completed the "Important Identification Information" area.

When all exam materials have been collected and accounted for, return to students any electronic devices you may have collected before the start of the exam.

If you are giving the regularly scheduled exam, say:

You may not discuss these specific free-response questions with anyone unless they are released on the College Board website in about two days. You should receive your score report in the mail about the third week of July.

If you are giving the alternate exam for late testing, say:

None of the questions in this exam may ever be discussed or shared in any way at any time. You should receive your score report in the mail about the third week of July.

If any students completed the AP number card at the beginning of this exam, say:

Please remember to take your AP number card with you.

Then say:

You are now dismissed.

All exam materials should be put in secure storage until they are returned to the AP Program after your school's last administration. Before storing materials, check the "School Use Only" section on page 1 of the answer sheet and:

- Fill in the appropriate section number circle in order to view a separate AP Instructional Planning Report (for regularly scheduled exams only) or Subject Score Roster at the class section or teacher level. See "Post-Exam Activities" in the *2011-12 AP Coordinator's Manual*.
- Check your list of students who are eligible for fee reductions and fill in the appropriate circle on their registration answer sheets.

GO ON TO THE NEXT PAGE.

Student Answer Sheet for the Multiple-Choice Section

Use this section to capture student responses. (Note that the following answer sheet is a sample, and may differ from one used in an actual exam.)

Take an AP Number label from your AP Student Pack and place the label here.



B123456789T

Take the AP Exam label from your Section I booklet and place the label here.



NAME AND EXAM AREA — COMPLETE THIS AREA AT EVERY EXAM.

To maintain the security of the exam and the validity of my AP score, I will allow no one else to see the multiple-choice questions. I will seal the multiple-choice booklet when asked to do so, and I will not discuss these questions with anyone at any time after the completion of the section. I am aware of and agree to the AP Program's policies and procedures as outlined in the 2011-12 Bulletin for AP Students and Parents, including using testing accommodations (e.g., extended time, computer, etc.) only if I have been preapproved by College Board Services for Students with Disabilities.

A. SIGNATURE [Signature line] Date

B. LEGAL NAME Omit apostrophes, Jr., II. Legal Last Name — First 15 Letters MI Legal First Name — First 12 Letters

USE NO. 2 PENCIL ONLY

C. YOUR AP NUMBER D. EXAM DATE E. EXAM START TIME F. MULTIPLE-CHOICE BOOKLET SERIAL NUMBER G. ONLINE PROVIDER CODE

H. AP EXAM I AM TAKING USING THIS ANSWER SHEET Print Exam Name: Print Form Code:

STUDENT INFORMATION AREA — COMPLETE THIS AREA ONLY ONCE.

I. DATE OF BIRTH J. SEX K. CURRENT GRADE LEVEL L. SOCIAL SECURITY NUMBER (Optional) M. EXPECTED DATE OF COLLEGE ENTRANCE N. STUDENT SEARCH SERVICE® O. WHICH LANGUAGE DO YOU KNOW BEST? P. ETHNICITY/RACE Q. PARENTAL EDUCATION LEVEL

SCHOOL USE ONLY Section Number Fee Reduction Granted ETS USE ONLY Exam



762000

R. SURVEY QUESTIONS — Answer the survey questions in the AP Student Pack. Do not put responses to exam questions in this section.

- 1 (A) (B) (C) (D) (E) (F) (G) (H) (I)
- 2 (A) (B) (C) (D) (E) (F) (G) (H) (I)
- 3 (A) (B) (C) (D) (E) (F) (G) (H) (I)

- 4 (A) (B) (C) (D) (E) (F) (G) (H) (I)
- 5 (A) (B) (C) (D) (E) (F) (G) (H) (I)
- 6 (A) (B) (C) (D) (E) (F) (G) (H) (I)

- 7 (A) (B) (C) (D) (E) (F) (G) (H) (I)
- 8 (A) (B) (C) (D) (E) (F) (G) (H) (I)
- 9 (A) (B) (C) (D) (E) (F) (G) (H) (I)

S. LANGUAGE — Do not complete this section unless instructed to do so.

If this answer sheet is for the French Language and Culture, German Language and Culture, Italian Language and Culture, Spanish Language, or Spanish Literature Exam, please answer the following questions. Your responses will not affect your score.

1. Have you lived or studied for one month or more in a country where the language of the exam you are now taking is spoken?

- Yes No

2. Do you regularly speak or hear the language at home?

- Yes No

Indicate your answers to the exam questions in this section. If a question has only four answer options, do not mark option E. Your answer sheet will be scored by machine. Use only No. 2 pencils to mark your answers on pages 2 and 3 (one response per question). After you have determined your response, be sure to completely fill in the corresponding circle next to the number of the question you are answering. Stray marks and smudges could be read as answers, so erase carefully and completely. Any improper gridding may affect your score. Answers written in the multiple-choice booklet will not be scored.

- | | | |
|------------------------|------------------------|------------------------|
| 1 (A) (B) (C) (D) (E) | 26 (A) (B) (C) (D) (E) | 51 (A) (B) (C) (D) (E) |
| 2 (A) (B) (C) (D) (E) | 27 (A) (B) (C) (D) (E) | 52 (A) (B) (C) (D) (E) |
| 3 (A) (B) (C) (D) (E) | 28 (A) (B) (C) (D) (E) | 53 (A) (B) (C) (D) (E) |
| 4 (A) (B) (C) (D) (E) | 29 (A) (B) (C) (D) (E) | 54 (A) (B) (C) (D) (E) |
| 5 (A) (B) (C) (D) (E) | 30 (A) (B) (C) (D) (E) | 55 (A) (B) (C) (D) (E) |
| 6 (A) (B) (C) (D) (E) | 31 (A) (B) (C) (D) (E) | 56 (A) (B) (C) (D) (E) |
| 7 (A) (B) (C) (D) (E) | 32 (A) (B) (C) (D) (E) | 57 (A) (B) (C) (D) (E) |
| 8 (A) (B) (C) (D) (E) | 33 (A) (B) (C) (D) (E) | 58 (A) (B) (C) (D) (E) |
| 9 (A) (B) (C) (D) (E) | 34 (A) (B) (C) (D) (E) | 59 (A) (B) (C) (D) (E) |
| 10 (A) (B) (C) (D) (E) | 35 (A) (B) (C) (D) (E) | 60 (A) (B) (C) (D) (E) |
| 11 (A) (B) (C) (D) (E) | 36 (A) (B) (C) (D) (E) | 61 (A) (B) (C) (D) (E) |
| 12 (A) (B) (C) (D) (E) | 37 (A) (B) (C) (D) (E) | 62 (A) (B) (C) (D) (E) |
| 13 (A) (B) (C) (D) (E) | 38 (A) (B) (C) (D) (E) | 63 (A) (B) (C) (D) (E) |
| 14 (A) (B) (C) (D) (E) | 39 (A) (B) (C) (D) (E) | 64 (A) (B) (C) (D) (E) |
| 15 (A) (B) (C) (D) (E) | 40 (A) (B) (C) (D) (E) | 65 (A) (B) (C) (D) (E) |
| 16 (A) (B) (C) (D) (E) | 41 (A) (B) (C) (D) (E) | 66 (A) (B) (C) (D) (E) |
| 17 (A) (B) (C) (D) (E) | 42 (A) (B) (C) (D) (E) | 67 (A) (B) (C) (D) (E) |
| 18 (A) (B) (C) (D) (E) | 43 (A) (B) (C) (D) (E) | 68 (A) (B) (C) (D) (E) |
| 19 (A) (B) (C) (D) (E) | 44 (A) (B) (C) (D) (E) | 69 (A) (B) (C) (D) (E) |
| 20 (A) (B) (C) (D) (E) | 45 (A) (B) (C) (D) (E) | 70 (A) (B) (C) (D) (E) |
| 21 (A) (B) (C) (D) (E) | 46 (A) (B) (C) (D) (E) | 71 (A) (B) (C) (D) (E) |
| 22 (A) (B) (C) (D) (E) | 47 (A) (B) (C) (D) (E) | 72 (A) (B) (C) (D) (E) |
| 23 (A) (B) (C) (D) (E) | 48 (A) (B) (C) (D) (E) | 73 (A) (B) (C) (D) (E) |
| 24 (A) (B) (C) (D) (E) | 49 (A) (B) (C) (D) (E) | 74 (A) (B) (C) (D) (E) |
| 25 (A) (B) (C) (D) (E) | 50 (A) (B) (C) (D) (E) | 75 (A) (B) (C) (D) (E) |

ETS USE ONLY	48, 55, 62, 75, 87		R	W	O	OTHER		R	W	O
		PT02					TOTAL			
		PT03								
		PT04								

DO NOT WRITE IN THIS AREA

HOME ADDRESS AND SCHOOL AREA — COMPLETE THIS AREA ONLY ONCE.

T. YOUR MAILING ADDRESS Use the address abbreviations from your AP Student Pack. Fill in only one circle per column. Indicate a space in your address by leaving a blank box; do not grid that column.

STREET ADDRESS (include street number, street name, apartment number, etc.)		CITY		ZIP OR POSTAL CODE		COUNTRY CODE	
A	A	A	A	A	A	A	A
B	B	B	B	B	B	B	B
C	C	C	C	C	C	C	C
D	D	D	D	D	D	D	D
E	E	E	E	E	E	E	E
F	F	F	F	F	F	F	F
G	G	G	G	G	G	G	G
H	H	H	H	H	H	H	H
I	I	I	I	I	I	I	I
J	J	J	J	J	J	J	J
K	K	K	K	K	K	K	K
L	L	L	L	L	L	L	L
M	M	M	M	M	M	M	M
N	N	N	N	N	N	N	N
O	O	O	O	O	O	O	O
P	P	P	P	P	P	P	P
Q	Q	Q	Q	Q	Q	Q	Q
R	R	R	R	R	R	R	R
S	S	S	S	S	S	S	S
T	T	T	T	T	T	T	T
U	U	U	U	U	U	U	U
V	V	V	V	V	V	V	V
W	W	W	W	W	W	W	W
X	X	X	X	X	X	X	X
Y	Y	Y	Y	Y	Y	Y	Y
Z	Z	Z	Z	Z	Z	Z	Z
0	0	0	0	0	0	0	0
1	1	1	1	1	1	1	1
2	2	2	2	2	2	2	2
3	3	3	3	3	3	3	3
4	4	4	4	4	4	4	4
5	5	5	5	5	5	5	5
6	6	6	6	6	6	6	6
7	7	7	7	7	7	7	7
8	8	8	8	8	8	8	8
9	9	9	9	9	9	9	9

X. FOR STUDENTS OUTSIDE THE UNITED STATES ONLY
 If the address gridded above is not complete enough for delivery of your score report, please fill in this circle and print your complete address below.

Address City State or Province Country ZIP or Postal Code

U. AREA CODE AND PHONE NUMBER

0	0	0	0	0	0	0	0	0	0
1	1	1	1	1	1	1	1	1	1
2	2	2	2	2	2	2	2	2	2
3	3	3	3	3	3	3	3	3	3
4	4	4	4	4	4	4	4	4	4
5	5	5	5	5	5	5	5	5	5
6	6	6	6	6	6	6	6	6	6
7	7	7	7	7	7	7	7	7	7
8	8	8	8	8	8	8	8	8	8
9	9	9	9	9	9	9	9	9	9

INTERNATIONAL PHONE

V. SCHOOL YOU ATTEND

SCHOOL CODE	School Name								
0	0	0	0	0	0	0	0	0	0
1	1	1	1	1	1	1	1	1	1
2	2	2	2	2	2	2	2	2	2
3	3	3	3	3	3	3	3	3	3
4	4	4	4	4	4	4	4	4	4
5	5	5	5	5	5	5	5	5	5
6	6	6	6	6	6	6	6	6	6
7	7	7	7	7	7	7	7	7	7
8	8	8	8	8	8	8	8	8	8
9	9	9	9	9	9	9	9	9	9

City

State

Country

W. COLLEGE TO RECEIVE YOUR AP SCORE REPORT

Using the college code listed in the AP Student Pack, indicate the ONE college that you want to receive your AP score report.

COLLEGE CODE	College Name								
0	0	0	0	0	0	0	0	0	0
1	1	1	1	1	1	1	1	1	1
2	2	2	2	2	2	2	2	2	2
3	3	3	3	3	3	3	3	3	3
4	4	4	4	4	4	4	4	4	4
5	5	5	5	5	5	5	5	5	5
6	6	6	6	6	6	6	6	6	6
7	7	7	7	7	7	7	7	7	7
8	8	8	8	8	8	8	8	8	8
9	9	9	9	9	9	9	9	9	9

City

State

Country

By providing your email address, you are granting the College Board permission to use your email in accordance with the policies in the 2017-12 Bulletin for AP Students and Parents.

Y. EMAIL ADDRESS

GO ON TO THE NEXT PAGE.

Section I: Multiple-Choice Questions

This is the multiple-choice section of the 2012 AP exam. It includes cover material and other administrative instructions to help familiarize students with the mechanics of the exam. (Note that future exams may differ in look from the following content.)

PLACE SEAL HERE

AP[®] Psychology Exam

SECTION I: Multiple Choice

2012

DO NOT OPEN THIS BOOKLET UNTIL YOU ARE TOLD TO DO SO.

At a Glance

Total Time
1 hour, 10 minutes
Number of Questions
100
Percent of Total Score
66.6%
Writing Instrument
Pencil required

Instructions

Section I of this exam contains 100 multiple-choice questions. Fill in only the circles for numbers 1 through 100 on your answer sheet.

Indicate all of your answers to the multiple-choice questions on the answer sheet. No credit will be given for anything written in this exam booklet, but you may use the booklet for notes or scratch work. After you have decided which of the suggested answers is best, completely fill in the corresponding circle on the answer sheet. Give only one answer to each question. If you change an answer, be sure that the previous mark is erased completely. Here is a sample question and answer.

Sample Question Sample Answer

Chicago is a (A) ● (C) (D) (E)
(A) state
(B) city
(C) country
(D) continent
(E) village

Use your time effectively, working as quickly as you can without losing accuracy. Do not spend too much time on any one question. Go on to other questions and come back to the ones you have not answered if you have time. It is not expected that everyone will know the answers to all of the multiple-choice questions.

Your total score on the multiple-choice section is based only on the number of questions answered correctly. Points are not deducted for incorrect answers or unanswered questions.

PLACE SEAL HERE



Minimum 20% post-consumer waste

PLACE SEAL HERE

DO NOT seal answer sheet inside

Form I
Form Code 4IBP4-S

85

PSYCHOLOGY

SECTION I

Time—1 hour and 10 minutes

100 Questions

Directions: Each of the questions or incomplete statements below is followed by five suggested answers or completions. Select the one that is best in each case and then fill in the corresponding circle on the answer sheet.

1. A psychotherapist who believes that deviant behavior can be traced either to genetic anomalies or to problems in the physical structure of the brain most likely subscribes to which of the following views of abnormality?
 - (A) Cognitive
 - (B) Behavioral
 - (C) Biomedical
 - (D) Sociological
 - (E) Psychoanalytic
2. A person with obsessive-compulsive disorder is best described as an individual who experiences
 - (A) memory loss
 - (B) intense mood swings
 - (C) extreme fear of open spaces
 - (D) physical symptoms with no known cause
 - (E) persistent anxiety-provoking thoughts
3. A research design involves two randomly assigned groups of participants. One group receives a one-time treatment, and the other does not. Later, the two groups are compared to see whether the treatment had an effect. Psychologists call this kind of research
 - (A) a correlational study
 - (B) an experiment
 - (C) a case study
 - (D) a survey
 - (E) a cross-sequential study
4. The area of the brain stem that is important in controlling breathing is the
 - (A) suprachiasmatic nucleus
 - (B) cerebellum
 - (C) limbic system
 - (D) medulla
 - (E) hippocampus
5. Egocentrism, animism, and artificialism are characteristic of which of Jean Piaget's stages of cognitive development?
 - (A) Sensorimotor
 - (B) Preoperational
 - (C) Postformal
 - (D) Concrete operations
 - (E) Formal operations
6. Which of the following would an industrial-organizational psychologist be LEAST likely to study?
 - (A) Managerial skills
 - (B) Employee motivation
 - (C) Job satisfaction
 - (D) Corporate profitability
 - (E) Pay incentive programs

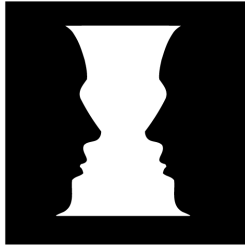
7. Vic has unpredictable and repeated attacks of overwhelming anxiety that frequently leave him dizzy, nauseous, short of breath, and in tears. A psychologist is likely to view Vic's behavior as indicative of
- (A) a panic disorder
 - (B) a psychotic breakdown
 - (C) a dissociative reaction
 - (D) a phobia
 - (E) an obsession
8. A stereotype is defined as which of the following?
- (A) An adjustment of one's behavior in response to peer pressure
 - (B) An action performed in response to authority
 - (C) A belief that one's own culture is superior to all others
 - (D) A generalization about a social group
 - (E) A negative action taken against someone who is a member of a social group
9. Rafael has a sleep disorder for which he takes medically prescribed amphetamines. For which of the following sleep disorders is Rafael most likely being treated?
- (A) Sleep apnea
 - (B) Narcolepsy
 - (C) Insomnia
 - (D) Circadian rhythm sleep disorder
 - (E) Somnambulism
10. The perceived pitch of a tone is largely determined by its
- (A) loudness
 - (B) timbre
 - (C) amplitude
 - (D) complexity
 - (E) frequency
11. Balance is influenced by the
- (A) cochlea
 - (B) basilar membrane
 - (C) eardrum
 - (D) auditory nerve
 - (E) semicircular canals
12. Humanistic psychologists believe that the drive toward self-actualization is
- (A) primarily associated with peak experiences
 - (B) associated with extroversion
 - (C) typical of older individuals
 - (D) innate
 - (E) a developmental task of adolescence
13. A stubborn individual who accuses peers of being uncooperative is exhibiting which of the following defense mechanisms?
- (A) Identification
 - (B) Denial
 - (C) Projection
 - (D) Reaction formation
 - (E) Sublimation
14. Harry Harlow's experiments with rhesus monkeys suggest which of the following as most important for infants when establishing an attachment to their mothers?
- (A) The amount of time spent with the mother
 - (B) The mother's ability to protect the infant from physical harm
 - (C) The mother's ability to provide nourishment to the infant
 - (D) The tactile characteristics of the mother
 - (E) The particular vocalizations of the mother

15. The biological clock that operates in human beings to adjust their functioning to night-and-day periodicity is referred to as
- (A) spontaneous neural activity
 - (B) the biofeedback monitor
 - (C) a fixed-interval schedule
 - (D) a circadian rhythm
 - (E) active consciousness
16. Visual acuity is best in the
- (A) lens
 - (B) iris
 - (C) pupil
 - (D) fovea
 - (E) cornea
17. Individuals who believe that an unpleasant experience is unavoidable and therefore do nothing to change the course of events are exhibiting
- (A) self-actualization attributes
 - (B) the fight-or-flight response
 - (C) attributional deficits
 - (D) cognitive dissonance
 - (E) learned helplessness
18. Which of the following systems produces, circulates, and regulates levels of hormones in the body?
- (A) Circulatory system
 - (B) Endocrine system
 - (C) Limbic system
 - (D) Sympathetic nervous system
 - (E) Parasympathetic nervous system
19. The brain scans of people with amnesia are most likely to show damage to the
- (A) hippocampus
 - (B) hypothalamus
 - (C) medulla
 - (D) reticular formation
 - (E) cerebellum
20. In treating a patient for depression, Dr. Pratt focuses on changing the ways in which the patient interprets events. Which type of therapy is Dr. Pratt using?
- (A) Cognitive
 - (B) Self-efficacy
 - (C) Biomedical
 - (D) Learning
 - (E) Psychodynamic
21. Understanding that things continue to exist even when they are not within view is called
- (A) mental representation
 - (B) deep structure
 - (C) a schema
 - (D) object permanence
 - (E) assimilation
22. When is it permissible for a psychologist to share a client's test scores with another person?
- (A) When an employer inquires about the mental health status of the client
 - (B) When the client provides written permission to share results
 - (C) When a school official requests the test scores to aid in a college admission decision
 - (D) When the test scores are within the normal range
 - (E) Never

23. Community psychologists intervene at the primary level when they
- (A) design prevention programs for potential problems before the problems actually occur
 - (B) deinstitutionalize individuals through the use of halfway houses
 - (C) treat currently existing problems before they reach epidemic proportions
 - (D) treat currently existing problems only after they have reached epidemic proportions
 - (E) treat a disease in an attempt to slow the spread of it
24. On individual intelligence tests such as the Stanford-Binet and Wechsler scales, an IQ of 100 indicates that the test taker
- (A) correctly answered all of the items on the test
 - (B) obtained the highest scores in the standardization sample
 - (C) scored at the average level for test takers of the same age
 - (D) scored above the level of the average American adult
 - (E) took as long as the average test taker to answer the test items
25. Which of the following is LEAST likely to affect the immune system's ability to ward off illness?
- (A) Exposure to stress associated with final examination week
 - (B) Having a serious argument with a close friend
 - (C) Experiencing the death of a loved one
 - (D) Being around someone who has a serious case of the flu
 - (E) Suffering sleep deprivation due to staying up for several nights writing a research paper
26. The rationale underlying the use of projective personality tests, such as the Rorschach Test and the Thematic Apperception Test, is that they
- (A) can be efficiently administered in groups and scored by computer
 - (B) can be given by almost anyone, since they are simple to administer and score
 - (C) reveal the subjects' personalities by eliciting responses to vague, ambiguous stimuli
 - (D) provide clues to the subjects' personalities based on behavioral theory
 - (E) reveal patterns of the subjects' personality traits by requiring responses to a large number of objective questions
27. The tendency to develop a positive attitude toward a product that has been advertised repeatedly in the media is referred to as
- (A) impression management
 - (B) the Purkinje shift
 - (C) the mere-exposure effect
 - (D) reaction formation
 - (E) subliminal suggestion
28. As you watch a friend walk away from you, your retinal image of your friend gets smaller. Despite this, you do not perceive him to be shrinking. This is an example of
- (A) motion parallax
 - (B) retinal disparity
 - (C) size constancy
 - (D) continuity
 - (E) common fate

29. Which of the following is the correct sequence of the neural chain of events set in motion by an environmental stimulus?
- (A) Receptors, afferent neurons, interneurons, efferent neurons, effectors
 - (B) Receptors, efferent neurons, interneurons, afferent neurons, effectors
 - (C) Interneurons, effectors, receptors, afferent neurons, efferent neurons
 - (D) Effectors, interneurons, receptors, afferent neurons, efferent neurons
 - (E) Effectors, receptors, afferent neurons, efferent neurons, interneurons
30. An advantage of group therapy over individual therapy is that group therapy
- (A) requires less commitment from the client
 - (B) achieves results more quickly
 - (C) produces a significantly higher recovery rate
 - (D) produces a higher rate of spontaneous remission
 - (E) enables clients to realize that their problems are not unique
31. A study can be regarded as scientific only if
- (A) it utilizes an effective placebo
 - (B) its findings are accepted by experts in the field
 - (C) its findings are consistent with established theories
 - (D) its conclusions are based on strong correlational data
 - (E) its conclusions can be verified or refuted by subsequent studies
32. When a newborn infant is touched on the cheek, the infant will turn its head toward the source of stimulation. This behavior is known as
- (A) rooting
 - (B) suckling
 - (C) the patellar reflex
 - (D) the Moro reflex
 - (E) the Babinski reflex
33. Neurotransmitters are typically stored in which of the following parts of a neuron?
- (A) The nodes of Ranvier
 - (B) The myelin sheath
 - (C) The terminal buttons
 - (D) The soma
 - (E) The axon
34. In order to yield information that is generalizable to the population from which it was drawn, a sample must be
- (A) made up of at least 30 members of the population
 - (B) as large as possible
 - (C) normally distributed
 - (D) representative of the population
 - (E) made up of at least 50 percent of the members of the population

35. Individuals exhibiting a hostile type A personality pattern are at an increased risk for
- (A) Alzheimer's disease
 - (B) cardiovascular disease
 - (C) schizophrenia
 - (D) substance abuse
 - (E) anorexia nervosa
36. The factors chiefly responsible for interpersonal attraction include
- (A) proximity and similarity
 - (B) contrasting values
 - (C) similar tendencies to dominate or submit
 - (D) similar attitudes toward authority
 - (E) shared attributional biases
37. In a memory study, the experimenter reads the same list of words to two groups. She asks group A to count the letters in each word, and she asks group B to focus on the meaning of each word for a later memory quiz. During a recall test, participants in group B recall significantly more words than participants in group A. Memory researchers attribute this effect to differences in
- (A) priming
 - (B) levels of processing
 - (C) proactive interference
 - (D) procedural memory
 - (E) episodic memory
38. Rational-emotive behavior therapy assumes that abnormal functioning results from which of the following?
- (A) Repression of unpleasant emotions
 - (B) Malfunctions of the body
 - (C) Unconscious conflict
 - (D) Inadequate reinforcement
 - (E) Unreasonable beliefs or assumptions
39. According to Freudian theory, the component of the personality that is "blind, impulsive, and irrational" is the
- (A) ego
 - (B) ego-ideal
 - (C) id
 - (D) libido
 - (E) superego
40. In a research study, informed consent is a concern of
- (A) replicability
 - (B) ethics
 - (C) statistical significance
 - (D) practical applicability
 - (E) cross-cultural representativeness
41. The correlation between two measures obtained on a group of individuals is graphically represented as a
- (A) bar graph
 - (B) normal distribution
 - (C) histogram
 - (D) scatterplot
 - (E) frequency polygon
42. The concept of habituation is best exemplified by which of the following situations?
- (A) An infant recognizes her father's voice.
 - (B) A college student is no longer kept awake by her roommate's late-night typing.
 - (C) A kitten avoids a couch after being reprimanded for sitting on it.
 - (D) A rat learns to press a bar for food when a red light is flashed.
 - (E) A motorist drives at the speed limit when there is a police officer in sight on the highway.



43. The reversible figure above illustrates the Gestalt organizing principle of
- (A) proximity
 - (B) figure-ground
 - (C) closure
 - (D) common fate
 - (E) simplicity
44. Staff members at a mental health hospital do not respond to patients who use threats, but praise patients who are courteous. Which of the following psychotherapeutic approaches is being used?
- (A) Assertiveness training
 - (B) Cognitive therapy
 - (C) Behavioral therapy
 - (D) Humanistic therapy
 - (E) Psychoanalytic therapy
45. Which of the following is the best example of shaping?
- (A) A child receives five dollars each time he cleans his room.
 - (B) An employee receives a termination notice after coming to work late every day over a period of three months.
 - (C) A child gets candy from a dispenser one time but gets nothing from the dispenser the next two times.
 - (D) A teacher rewards a student for sitting quietly for ten minutes on Monday, fifteen minutes on Tuesday, twenty minutes on Wednesday, and thirty minutes on Thursday.
 - (E) A rat receives a mild shock each time it tries to open the door of its cage.
46. David Hubel and Torsten Wiesel's research on responses of the brain to visual stimuli showed that
- (A) patterns are recognized exclusively by template matching
 - (B) many cortical cells respond most strongly to specific visual information
 - (C) pattern recognition occurs in the lateral geniculate nucleus
 - (D) the retinal image must be upside down to be recognized
 - (E) pattern recognition is better in normal-sighted individuals than in nearsighted or farsighted individuals
47. Judy believes that her fate is determined by her own actions. Judy's belief best illustrates
- (A) self-actualization
 - (B) psychological reactance
 - (C) a preoperational schema
 - (D) the basis for psychological determinism
 - (E) an internal locus of control
48. An instructor conducted an experiment to determine the effects of two different methods of study on the amount students learned in introductory physics. The results showed that the average amount learned by the group using one method was greater than the average amount learned by the group using the other. However, the difference was not statistically significant. Which of the following is the most appropriate conclusion to be drawn?
- (A) The group of students attaining the higher mean score had studied more than the other group.
 - (B) The better study method will have different effects for students of varying levels of ability.
 - (C) Neither group learned a significant amount.
 - (D) There is a positive correlation between the results of the two methods.
 - (E) There is a possibility that the difference between the two groups occurred by chance.

49. A student's test score of 86 is at the 42nd percentile. This means that this student has
- (A) received the 42nd highest score
 - (B) answered 86 percent of the test items correctly
 - (C) scored the same as 42 of her fellow students
 - (D) scored the same as or higher than 42 percent of her fellow students
 - (E) scored the same as or higher than 58 percent of her fellow students
50. Which of the following provides information regarding brain function by monitoring the brain at work through metabolism of glucose?
- (A) Computed tomography (CT)
 - (B) Electrooculography (EOG)
 - (C) Electroencephalography (EEG)
 - (D) Magnetic resonance imaging (MRI)
 - (E) Positron emission tomography (PET)
51. A person assembling a tool one week after reading the instructions can remember the first and last steps of the procedure but not the middle ones. This best illustrates which of the following?
- (A) Encoding failure
 - (B) Social facilitation
 - (C) Retrograde amnesia
 - (D) Repression
 - (E) The serial position effect
52. Carol Gilligan's critique of Lawrence Kohlberg's stages of moral development focuses primarily on
- (A) the order in which stages of moral development occur
 - (B) the key events that mark the transitions between stages of moral development
 - (C) the number of stages in moral development
 - (D) how the course of moral development might be altered within certain cultures
 - (E) differences between males and females in the course of moral development
53. For extinction to occur, which of the following must be true of the conditioned response (CR), the conditioned stimulus (CS), and the unconditioned stimulus (UCS) ?
- (A) The CR occurs after the CS but does not occur after other stimuli.
 - (B) The CR occurs after a stimulus that is similar to the CS.
 - (C) The CS and the UCS are repeatedly paired, and the CR gains strength.
 - (D) The CS is repeatedly presented in the absence of the UCS, and the CR loses strength.
 - (E) When the CR loses strength, a rest period is given, after which the CS again elicits the CR.
54. Which of the following behaviors is most closely associated with the foot-in-the-door phenomenon?
- (A) Beth continues to participate in class because she is positively reinforced.
 - (B) Adam is sleeping while the rest of his classmates are working on their group project.
 - (C) Sutan asks his father for \$5, and when he agrees, Sutan asks him for \$15 more.
 - (D) James feels pressure to go to the movies with his friends even though he prefers to go bowling.
 - (E) Diana feels guilty because she did not help her family clear the table after dinner.
55. A child who learns that spoons are tableware and then correctly calls forks and knives tableware is demonstrating
- (A) rote learning
 - (B) imitation training
 - (C) discrimination training
 - (D) stimulus generalization
 - (E) classical conditioning

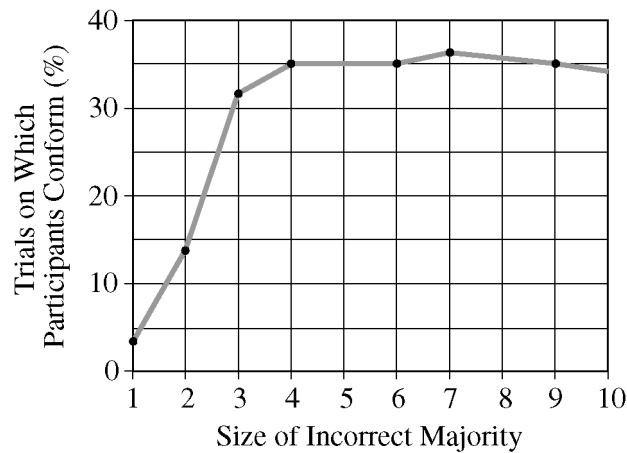
56. Which of the following best describes the response of members of the American Psychological Association to ethical issues in research?
- (A) They have just begun to address such issues.
 - (B) They disclaim ethical concerns regarding research.
 - (C) They have developed codes of ethics for research with human participants only.
 - (D) They have developed codes of ethics for research with animal subjects only.
 - (E) They have developed codes of ethics for research with both human participants and animal subjects.
57. Lithium carbonate has been useful in some instances in the treatment of
- (A) bipolar disorder
 - (B) dissociative identity disorder
 - (C) autistic disorder
 - (D) hypochondriasis
 - (E) anorexia nervosa
58. Which of the following is an example of a prelinguistic event?
- (A) Telegraphic speech
 - (B) Motherese
 - (C) Babbling
 - (D) Holophrasing
 - (E) Paraphrasing
59. All of the following are reasons for requiring clearly specified procedures for the administration and scoring of assessment measures, such as standardized tests, EXCEPT to
- (A) allow comparisons among scores of various test takers
 - (B) reduce the possible effects of extraneous variables on scores
 - (C) increase the reliability and validity of the test scores
 - (D) decrease the amount of time needed to administer the test
 - (E) increase the objectivity of the scoring procedures used
60. John B. Watson is best known as the founder of
- (A) behaviorism
 - (B) functionalism
 - (C) rationalism
 - (D) structuralism
 - (E) mechanism
61. Photoreceptors relay visual information to the brain through which of the following cells?
- (A) Trigeminal and vestibular
 - (B) Ganglion and vestibular
 - (C) Bipolar and vestibular
 - (D) Bipolar and Schwann
 - (E) Bipolar and ganglion
62. Robert Rescorla's contingency model of classical conditioning states that
- (A) conditioning occurs only when one event reliably predicts another
 - (B) contiguity of stimuli is sufficient for conditioning to occur
 - (C) reinforcement contingencies predict extinction
 - (D) any stimulus can become conditioned when paired with an unconditioned stimulus
 - (E) the only difference between the conditioned response and the unconditioned response is the stimulus used to elicit them
63. Which of the following types of validity is established by demonstrating that there is a correlation between scores on a test and later academic performance?
- (A) Content
 - (B) Predictive
 - (C) Face
 - (D) Concurrent
 - (E) Test-retest

64. Which of the following best supports the hypothesis that basic human emotions, such as sadness, are innate?
- (A) Individuals typically experience a rise in blood pressure when they are afraid or angry.
 - (B) Most individuals can distinguish between expressions of different basic emotions during the sensorimotor period.
 - (C) Basic emotions are understood and expressed in a similar fashion by individuals from diverse cultures.
 - (D) Most individuals can identify their own emotional states from their physiological symptoms and the context of their present situation.
 - (E) Infants and young animals cry when they are hungry.
65. In studying the behavior of five year olds in free-play situations, a cognitive psychologist would be most interested in the children's
- (A) problem-solving strategies
 - (B) toy preferences
 - (C) degree of cooperative behavior
 - (D) prosocial play activities
 - (E) choice of playmates
66. Which of the following results of correlational studies implies that environment contributes to the determination of IQ?
- (A) Correlations are higher for identical twins than for fraternal twins.
 - (B) Correlations are higher for children and their biological parents than for children and their adoptive parents.
 - (C) Correlations are higher for parents and their children than for husbands and wives.
 - (D) Correlations for two children in the same family are lower when one of the children is adopted than when both are the biological offspring of the parents.
 - (E) Correlations for children and their adoptive parents are statistically significant and positive.
67. Developmental research on the formation of attachment indicates that a child's secure attachment to its mother during infancy is predictive of which of the following during its toddler years?
- (A) Social rejection
 - (B) Impulsive behavior
 - (C) Social competence
 - (D) Divergent thinking
 - (E) Shyness
68. Hallucinations are characteristic of
- (A) fugue
 - (B) clinical depression
 - (C) panic attacks
 - (D) psychotic disorders
 - (E) personality disorders
69. Alfred Binet's efforts to measure intelligence were directed at
- (A) testing the worth of various theoretical definitions
 - (B) operationally defining one theory of intelligence
 - (C) predicting children's success in school
 - (D) selecting workers for successful job performance
 - (E) establishing the learning potential of French military recruits
70. Training in the construction of an anxiety hierarchy and in relaxation techniques is likely to be part of the treatment for which of the following?
- (A) Schizophrenia
 - (B) Bipolar disorder
 - (C) Specific phobia
 - (D) Obsessive-compulsive disorder
 - (E) Dissociative identity disorder

71. A supervisor who doubts the competence of a new employee unwittingly criticizes everything the new employee does. If the new employee consequently performs poorly, which of the following will most likely have occurred?
- (A) Latent learning
 - (B) Pluralistic ignorance
 - (C) A self-fulfilling prophecy
 - (D) The halo effect
 - (E) The Hawthorne effect
72. According to Abraham Maslow's hierarchy of needs, the need to have respect for ourselves and to be valued by others is classified within the category of
- (A) physiological needs
 - (B) safety needs
 - (C) belongingness needs
 - (D) esteem needs
 - (E) self-actualization needs
73. Which part of the nervous system is most immediately activated by sudden fear?
- (A) Parasympathetic
 - (B) Sympathetic
 - (C) Neostriatum
 - (D) Somatic
 - (E) Cortical
74. Alicia has started a new and very different job but believes in her skills and ability to carry out the tasks required of her. Albert Bandura would refer to Alicia's sense of confidence as which of the following?
- (A) Reciprocal determinism
 - (B) Self-determination
 - (C) Psychic determinism
 - (D) Self-efficacy
 - (E) Phenomenology
75. Stanley Schachter and Jerome Singer view emotion as resulting from
- (A) biochemical changes in the pituitary
 - (B) cognitive labels of physiological changes
 - (C) instinctual behavior
 - (D) level of arousal
 - (E) need for affiliation
76. The tendency to believe that another person's behavior is caused by dispositional factors rather than by environmental factors is called
- (A) situational attribution
 - (B) impression management
 - (C) the fundamental attribution error
 - (D) an implicit personality theory
 - (E) identification
77. An individual who drinks alcohol daily finds it necessary to drink increasing amounts to achieve the state of well-being attained in the past. This individual is showing
- (A) withdrawal symptoms
 - (B) alcohol-induced psychosis
 - (C) state-dependent learning
 - (D) alcohol tolerance
 - (E) delirium tremens
78. Which of the following most accurately describes a dependent variable?
- (A) Some characteristic of research participants that is constant, such as gender
 - (B) Some aspect of a participant's response that is measured in an experiment
 - (C) A factor that is manipulated by the experimenter in order to observe its effects on some other factor
 - (D) A factor that can be used to predict how people in an experiment will respond
 - (E) A factor that is equated for the experimental and the control group

79. All human languages have several basic sounds in common called
- (A) pheromones
 - (B) semantic units
 - (C) syntactic units
 - (D) morphemes
 - (E) phonemes
80. The sequence of shifts in the electrical charge of a neuron is called
- (A) neural integration
 - (B) refraction
 - (C) synaptic transmission
 - (D) the action potential
 - (E) differential conduction
81. A technique that enables a person to control physiological responses that are normally involuntary, such as level of blood pressure, is known as
- (A) general adaptation
 - (B) positive reinforcement
 - (C) reward training
 - (D) modeling
 - (E) biofeedback

CONFORMITY IN PERCEPTUAL JUDGMENTS



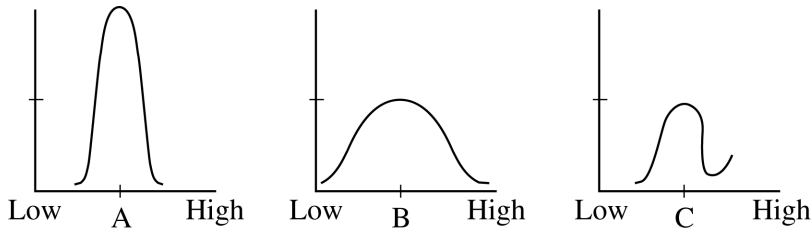
82. Which of the following is the best interpretation of Solomon Asch's findings, pictured above, concerning conformity in perceptual judgments?
- (A) The larger the group, the greater the conformity of group members.
 - (B) The smaller the group, the greater the conformity of group members.
 - (C) Conformity increases as group size increases to about four persons.
 - (D) Conformity decreases as group size decreases to about four persons.
 - (E) There is no relationship between group size and conformity.

83. Mental shortcuts or rules of thumb that help solve problems and reduce mental effort are called

- (A) heuristics
- (B) algorithms
- (C) syllogisms
- (D) propositions
- (E) concepts

84. The Minnesota Multiphasic Personality Inventory is used primarily to provide information about which of the following?

- (A) Achievement
- (B) Communication skills
- (C) Intelligence
- (D) Body image
- (E) Clinical disorders



85. Which of the following is true of the frequency distributions shown in the graphs above?
- (A) Distribution A has more variation than distributions B or C.
 - (B) Distribution B has more variation than distributions A or C.
 - (C) Distribution B and distribution C have the same variation.
 - (D) The standard deviation of distribution A is infinite.
 - (E) The standard deviation of distribution B is zero.
-
86. Which of the following is a partial reinforcement schedule that is most resistant to extinction?
- (A) Noncontingent
 - (B) Shaping
 - (C) Variable ratio
 - (D) Fixed ratio
 - (E) Fixed interval
87. A young child shown a nine-inch round bowl and a six-inch round bowl containing equal amounts of popcorn says he is certain the smaller bowl has more popcorn than the larger bowl. This child has yet to acquire what Jean Piaget called
- (A) object permanence
 - (B) equilibrium
 - (C) functional fixedness
 - (D) conservation
 - (E) circular reactions
88. Which of the following concepts provides the best explanation for why people seek to put on warmer clothing when they start to feel cold?
- (A) Set-point theory
 - (B) Homeostasis
 - (C) Self-serving bias
 - (D) Refractory period
 - (E) Assimilation
89. The linguistic relativity hypothesis of Benjamin Whorf suggests which of the following?
- (A) People of different cultures use similar words for common objects.
 - (B) Languages with many words to describe certain phenomena lack deep structure.
 - (C) The number of phonemes used in spoken language is universal across cultures.
 - (D) People of cultures with few words to describe certain phenomena are more precise in their descriptions.
 - (E) Speakers of different languages think differently due to the differences in their languages.

90. An individual diagnosed as having a somatoform disorder would be most likely to show
- (A) an irrational fear of social situations
 - (B) an inability to recall important life events
 - (C) a biologically unfounded loss of bodily functioning
 - (D) a complete disregard for social mores
 - (E) a tendency to engage in ritualistic behavior to avoid illness
91. "It belongs to human nature to hate those you have injured." This belief is best explained by
- (A) cognitive dissonance theory
 - (B) the two-factor theory of emotion
 - (C) evolutionary psychology
 - (D) the availability heuristic
 - (E) drive-reduction theory
92. To score high on a test of creativity, a person's answers should be
- (A) original and valuable
 - (B) normative and divergent
 - (C) normative and convergent
 - (D) unconscious and illogical
 - (E) simple and contextual
93. Memory for automatic activities, such as bike riding and handwriting, is known as
- (A) declarative
 - (B) semantic
 - (C) sensory
 - (D) procedural
 - (E) repressed
94. After discussing a topic, a group makes a decision that is more extreme than the average position of all of the group members prior to discussion. The group's action is an example of
- (A) group consensus
 - (B) group polarization
 - (C) group consistency
 - (D) the mere-exposure effect
 - (E) diffusion of responsibility
95. Brain damage that leaves a person capable of understanding speech but with an impaired ability to produce speech most likely indicates injury to which of the following?
- (A) The basal ganglia
 - (B) Wernicke's area
 - (C) The substantia nigra
 - (D) Broca's area
 - (E) The inferior colliculi

96. Gender differences have most often been found in which of the following?

- (A) Aggression
- (B) Short-term memory
- (C) Auditory discrimination
- (D) Visual acuity
- (E) Pattern matching

97. Which of the following statements best depicts the concept of incentive theory?

- (A) Roger has not eaten all day; therefore, he daydreams about pizza.
- (B) Pam was extremely thirsty and drank two bottles of water after running two miles.
- (C) Jennifer studies hard because her parents reward her by paying \$20 for each superior grade that she brings home.
- (D) Despite low grades, Fred continues to study because he is interested in the material.
- (E) Kevin says that he is constantly hungry and eats at least five meals a day to reduce his hunger.

98. The correlation between scores obtained on two halves of a single test yields information about the test's

- (A) reliability
- (B) validity
- (C) frequency distribution of scores
- (D) central tendency of scores
- (E) standard error of measurement

99. Vance is a popular honors student who, unlike his reference group, writes his best papers sitting on his motorcycle in the basement of his college dormitory. His behavior can be considered abnormal only if abnormality is defined as

- (A) the need to rebel against authority
- (B) disinterest in the opinion of others
- (C) the perception of one's self as different
- (D) deviation from cultural norms
- (E) the inability to work in a group

100. Failure to recognize that an object typically not used for a particular purpose can, in fact, serve that purpose illustrates which of the following?

- (A) Schema
- (B) Functional fixedness
- (C) Availability
- (D) Insight
- (E) Confirmation bias

END OF SECTION I

**IF YOU FINISH BEFORE TIME IS CALLED, YOU MAY
CHECK YOUR WORK ON THIS SECTION.**

DO NOT GO ON TO SECTION II UNTIL YOU ARE TOLD TO DO SO.

MAKE SURE YOU HAVE DONE THE FOLLOWING.

- **PLACED YOUR AP NUMBER LABEL ON YOUR ANSWER SHEET**
- **WRITTEN AND GRIDDED YOUR AP NUMBER CORRECTLY ON YOUR ANSWER SHEET**
- **TAKEN THE AP EXAM LABEL FROM THE FRONT OF THIS BOOKLET AND PLACED IT ON YOUR ANSWER SHEET**

GO ON TO THE NEXT PAGE.

Section II: Free-Response Questions

This is the free-response section of the 2012 AP exam. It includes cover material and other administrative instructions to help familiarize students with the mechanics of the exam. (Note that future exams may differ in look from the following content.)

AP[®] Psychology Exam

SECTION II: Free Response

2012

DO NOT OPEN THIS BOOKLET UNTIL YOU ARE TOLD TO DO SO.

At a Glance

Total Time

50 minutes

Number of Questions

2

Percent of Total Score

33.3%

Writing Instrument

Pen with black or dark blue ink

Weight

The questions are weighted equally.

IMPORTANT Identification Information

PLEASE PRINT WITH PEN:

1. First two letters of your last name
First letter of your first name
2. Date of birth

Month Day Year
3. Six-digit school code
4. Unless I check the box below, I grant the College Board the unlimited right to use, reproduce, and publish my free-response materials, both written and oral, for educational research and instructional purposes. My name and the name of my school will not be used in any way in connection with my free-response materials. I understand that I am free to mark "No" with no effect on my score or its reporting.
No, I do not grant the College Board these rights.

Instructions

The questions for Section II are printed in this booklet. You may use page 3 to organize your answers and for scratch work, but you must write your answers on the lined pages provided for each question.

Write clearly and legibly. Do not skip lines. Cross out any errors you make; crossed-out work will not be scored.

Manage your time carefully. Divide your time about equally between the two questions. You may proceed freely from one question to the next. You may review your responses if you finish before the end of the exam is announced.



Minimum 20% post-consumer waste

Form I
Form Code 4IBP4-S

85

PSYCHOLOGY

SECTION II

Time—50 minutes

Percent of total score— $33\frac{1}{3}$

Directions: You have 50 minutes to answer BOTH of the following questions. It is not enough to answer a question by merely listing facts. You should present a cogent argument based on your critical analysis of the questions posed, using appropriate psychological terminology.

1. Psychological research methodologies and statistics are characterized by strengths and weaknesses in investigating behavior. Each method or statistic is best suited for certain research questions. For each pair below, describe a condition under which one is more appropriate than the other.

- Mean, median
- Descriptive statistics, inferential statistics
- Longitudinal study, cross-sectional study
- Single-blind technique, double-blind technique
- Random assignment, random selection
- Survey, case study
- Correlational study, experiment

2. Lauren loves her parents very much but is so committed to playing the violin that she transferred from her original college to a music school against their wishes. Lauren practices and studies violin with a group of talented students. She aspires to a life as a concert musician.
- A. Explain how the concept of approach-approach conflict may have contributed to Lauren’s decision to change schools.
 - B. Explain how self-actualization may contribute to Lauren’s desire to play the violin.
 - C. Using the following psychological terms, describe why Lauren plays the violin.
 - Intrinsic motivation
 - Social learning theory
 - D. Explain how each of the following can affect Lauren as she plays the violin.
 - Acetylcholine
 - Difference threshold
 - Social facilitation

Question 2 is reprinted for your convenience.

2. Lauren loves her parents very much but is so committed to playing the violin that she transferred from her original college to a music school against their wishes. Lauren practices and studies violin with a group of talented students. She aspires to a life as a concert musician.
- A. Explain how the concept of approach-approach conflict may have contributed to Lauren’s decision to change schools.
 - B. Explain how self-actualization may contribute to Lauren’s desire to play the violin.
 - C. Using the following psychological terms, describe why Lauren plays the violin.
 - Intrinsic motivation
 - Social learning theory
 - D. Explain how each of the following can affect Lauren as she plays the violin.
 - Acetylcholine
 - Difference threshold
 - Social facilitation

Unauthorized copying or reuse of any part of this page is illegal.

GO ON TO THE NEXT PAGE.

STOP

END OF EXAM

THE FOLLOWING INSTRUCTIONS APPLY TO THE COVERS OF THE SECTION II BOOKLET.

- **MAKE SURE YOU HAVE COMPLETED THE IDENTIFICATION INFORMATION AS REQUESTED ON THE FRONT AND BACK COVERS OF THE SECTION II BOOKLET.**
- **CHECK TO SEE THAT YOUR AP NUMBER LABEL APPEARS IN THE BOX(ES) ON THE COVER(S).**
- **MAKE SURE YOU HAVE USED THE SAME SET OF AP NUMBER LABELS ON ALL AP EXAMS YOU HAVE TAKEN THIS YEAR.**

Multiple-Choice Answer Key

The following contains the answers to the multiple-choice questions in this exam.

Answer Key for AP Psychology Practice Exam, Section I

Multiple-Choice Questions	
Question #	Key
1	C
2	E
3	B
4	D
5	B
6	D
7	A
8	D
9	B
10	E
11	E
12	D
13	C
14	D
15	D
16	D
17	E
18	B
19	A
20	A
21	D
22	B
23	A
24	C
25	D
26	C
27	C
28	C
29	A
30	E
31	E
32	A
33	C
34	D
35	B
36	A
37	B
38	E
39	C
40	B
41	D
42	B
43	B
44	C
45	D
46	B
47	E
48	E
49	D

50	E
51	E
52	E
53	D
54	C
55	D
56	E
57	A
58	C
59	D
60	A
61	E
62	A
63	B
64	C
65	A
66	E
67	C
68	D
69	C
70	C
71	C
72	D
73	B
74	D
75	B
76	C
77	D
78	B
79	E
80	D
81	E
82	C
83	A
84	E
85	B
86	C
87	D
88	B
89	E
90	C
91	A
92	A
93	D
94	B
95	D
96	A
97	C
98	A
99	D
100	B

Free-Response Scoring Guidelines

The following contains the scoring guidelines
for the free-response questions in this exam.

AP[®] Psychology
2012 SCORING GUIDELINES
INTERNATIONAL OPERATIONAL

Question 1

Psychological research methodologies and statistics are characterized by strengths and weaknesses in investigating behavior. Each method or statistic is best suited for certain research questions. For each pair below, describe a condition under which one is more appropriate than the other.

- Mean, median
- Descriptive statistics, inferential statistics
- Longitudinal study, cross-sectional study
- Single-blind technique, double-blind technique
- Random assignment, random selection
- Survey, case study
- Correlational study, experiment

General Considerations

1. The student's answer **MUST** establish the context of the question in order to score. For example, definitions alone will not score. There must be a direct or implied comparison (e.g., "better") between the two terms in order to establish "more appropriate."
2. If the student answers both terms of the pair and gets only one correct, score the point **UNLESS** the second answer directly contradicts the first.

Point 1: Mean, median

The *mean* is more appropriate when data are not skewed OR are normally distributed.
The *median* is more appropriate when data are skewed OR there are extreme scores.

Point 2: Descriptive statistics, inferential statistics

Descriptive statistics are more appropriate for summarizing, organizing, characterizing data/sample. Students can list/imply a relevant statistic (e.g., mean, variability, correlation). (**DO NOT** score "describe" or "describing" without additional clarification).

Inferential statistics are more appropriate for comparing differences OR finding statistical significance OR drawing conclusions OR interpreting OR finding if events happened by chance. (**DO NOT** score "infer" or "inferring" without additional clarification).

Point 3: Longitudinal study, cross-sectional study

Longitudinal study is more appropriate for following the same people/cohort **over time** OR avoiding confounding variable(s) from cross-sectional research. Can refer to an individual if the focus is **over time**.

Cross-sectional study is more appropriate to look at differences among different age groups at the same time OR more appropriate if there are time or money limitations (easier than longitudinal because ...) OR to avoid the problem of all research participants having grown up in the same era OR to avoid attrition problem of longitudinal studies.

Point 4: Single-blind technique, double-blind technique

Single-blind technique is more appropriate when the experimenter is using a variable that makes blinding impossible (e.g., race, sex).

Double-blind technique is more appropriate to eliminate experimenter bias OR both experimenter and participant bias.

DO NOT SCORE: Both techniques can eliminate placebo/expectation effect ... neither is more appropriate for this reason.

AP® Psychology
2012 SCORING GUIDELINES
INTERNATIONAL OPERATIONAL

Point 5: Random assignment, random selection

Random assignment is more appropriate if a researcher is more concerned with creating equal/equivalent samples OR ensuring subjects have equal likelihood of being put in either group.

Random selection is more appropriate when a researcher wants a representative/generalizable sample.

Point 6: Survey, case study

Survey is more appropriate when a researcher has many participants/people OR wants information from many people OR wants to maintain anonymity.

Case study is more appropriate when a researcher has only one participant OR wants **in-depth** information. Do not rule out case studies on groups IF it is clear the data collection comes from individuals. Look for **in-depth** information, not “over time.”

Point 7: Correlational study, experiment

Correlational study is more appropriate to measure relationships between/among variables OR when a variable cannot or should not (ethically) be manipulated.

Experiment is more appropriate to find cause-and-effect explanations.

DO NOT SCORE: “Correlation does not equal causation” by itself.

AP[®] Psychology
2012 SCORING GUIDELINES
INTERNATIONAL OPERATIONAL

Question 2

Lauren loves her parents very much but is so committed to playing the violin that she transferred from her original college to a music school against their wishes. Lauren practices and studies violin with a group of talented students. She aspires to a life as a concert musician.

- A. Explain how the concept of approach-approach conflict may have contributed to Lauren’s decision to change schools.
- B. Explain how self-actualization may contribute to Lauren’s desire to play the violin.
- C. Using the following psychological terms, describe why Lauren plays the violin.
 - Intrinsic motivation
 - Social learning theory
- D. Explain how each of the following can affect Lauren as she plays the violin.
 - Acetylcholine
 - Difference threshold
 - Social facilitation

General Considerations

1. All responses must relate back to the prompt.
2. Students may not use circular definitions to describe terms.
3. Points will not be taken away from a student for incorrect information unless there is a direct contradiction.
4. Students need not answer the question in order. However, if responses are presented out of order, students need to create context for the portion of the question they are answering.
5. Definitions alone do not score. However, they may be used as a consideration to support the information in the application portion of the response.
6. Responses must be presented in complete sentences.

Point 1: Explain how the concept of approach-approach conflict may have contributed to Lauren’s decision to change schools.

Students must indicate **both** the presence of a conflict involving two positive goals or options **and** the indication that these two options/goals result in conflict or tension.

- Lauren loves her parents and wants to continue to live with them, but she also loves music and wants to go to the best school in the nation, which is hours away from her parents’ home.
- Lauren feels tension and anxiety over the choice she will need to make between two positive outcomes.

Point 2: Explain how self-actualization may contribute to Lauren’s desire to play the violin.

- If Lauren focuses on becoming the best violinist that she can be she will move towards self-actualization.
- If Lauren practices as hard as she can she is working toward reaching her full potential as a musician.
- Lauren is working toward mastery of the playing of the violin.

(DO NOT Score: Lauren tries hard if there is no indication of trying to be the best that she can be.)

Point 3: Intrinsic motivation

- Lauren is motivated by her love of music and the personal satisfaction she feels when performing a piece well.

Point 4: Social learning theory

AP[®] Psychology
2012 SCORING GUIDELINES
INTERNATIONAL OPERATIONAL

Students must include **both** the observation of the behavior **and** the corresponding change in behavior or cognition to receive this point.

- At her new school, Lauren sees the rewards that others receive for their playing. She follows in their footsteps and practices after seeing them practice.
- Lauren models the violin playing of her classmates.
- Lauren is vicariously reinforced for playing her violin and therefore is motivated to practice more intensely.

(**DO NOT Score** examples which are clearly examples of conformity.)

Point 5: Acetylcholine

Students may address those functions enhanced or aided by adequate levels of acetylcholine **or** those that are inhibited by a lack of acetylcholine. However, the direction of the relationship to acetylcholine must be correct.

Pathway A: Adequate Levels

(Involved with: Learning, memory, arousal, attention and movement)

- The neurotransmitter acetylcholine helps Lauren to make the fine movements with her hands, which allows her to play the proper notes on the strings of her violin.
- It also assists her in remembering how to play the notes when she plays the tune again.
- Acetylcholine can help Lauren stay alert and focused while she plays the violin.

Pathway B: Absence of Acetylcholine

(Lack of acetylcholine may result in Alzheimer's or lack of fine motor coordination)

- If Lauren does not produce enough Acetylcholine, she may forget the music or have difficulty with the coordination necessary to complete the musical notes correctly.

Point 6: Difference threshold

Students can discuss Just Noticeable Difference (JNDs) **OR** Difference Thresholds: The ability to detect a difference or change (regardless of how large or small the difference.)

- The difference threshold allows Lauren to detect the difference between pitches and tones on her violin; this allows her to produce accurate notes.

(**DO NOT Score** examples of absolute thresholds.)

Point 7: Social facilitation

Students may discuss **either** the increase in performance in the presence of others **or** the decrease in performance when alone.

- Lauren performs better during recitals, which draw a larger crowd than when she practices alone.
- For well-practiced tasks or tasks in which Lauren excels, she should perform better with an audience.
- For tasks which are not well practiced or for tasks she finds difficult, Lauren's performance may decrease in the presence of others.

(**DO NOT score** examples that indicate tasks are easier but do not lead to increased performance.)

GO ON TO THE NEXT PAGE.

Scoring Worksheet

The following provides a worksheet and conversion table used for calculating a composite score of the exam.

2012 AP Psychology Scoring Worksheet

Section I: Multiple Choice

$$\frac{\text{Number Correct}}{\text{(out of 100)}} \times 1.0000 = \frac{\text{Weighted Section I Score}}{\text{(Do not round)}}$$

Section II: Free Response

$$\text{Question 1 } \frac{\text{_____}}{\text{(out of 7)}} \times 3.5714 = \frac{\text{_____}}{\text{(Do not round)}}$$

$$\text{Question 2 } \frac{\text{_____}}{\text{(out of 7)}} \times 3.5714 = \frac{\text{_____}}{\text{(Do not round)}}$$

$$\text{Sum} = \frac{\text{_____}}{\text{Weighted Section II Score (Do not round)}}$$

Composite Score

$$\frac{\text{Weighted Section I Score}}{\text{_____}} + \frac{\text{Weighted Section II Score}}{\text{_____}} = \frac{\text{Composite Score (Round to nearest whole number)}}{\text{_____}}$$

AP Score Conversion Chart
Psychology

Composite Score Range	AP Score
112-150	5
94-111	4
79-93	3
65-78	2
0-64	1

AP Psychology

The College Board

The College Board is a mission-driven not-for-profit organization that connects students to college success and opportunity. Founded in 1900, the College Board was created to expand access to higher education. Today, the membership association is made up of over 6,000 of the world's leading educational institutions and is dedicated to promoting excellence and equity in education. Each year, the College Board helps more than seven million students prepare for a successful transition to college through programs and services in college readiness and college success — including the SAT® and the Advanced Placement Program®. The organization also serves the education community through research and advocacy on behalf of students, educators, and schools. The College Board is committed to the principles of excellence and equity, and that commitment is embodied in all of its programs, services, activities, and concerns.

Visit the College Board on the Web: www.collegeboard.org.